



Audio Visual Rental Price List

Phone (315) 423-2000
Fax (315) 423-0004

VIDEO CONFERENCING

... is the two-way, digital transmission of video and audio over the ISDN communications network. From seating in our comfortable conference room, you will view two television monitors. The left monitor will display images from other, far-end video conferencing locations. The right monitor will display your image, fed from a camera located on top of the left monitor. A microphone pod sits on the table in front of you, next to the infrared videoconference system remote. You're now ready to start your meeting, because that's all you need to videoconference.

HOW TO BOOK A CONFERENCE

To reserve Visual Technologies' videoconference facilities, please provide the following information:

- The day, date, start and end time that you would like to reserve.
- Let us know the company or location with which you would like to connect, providing a contact name and telephone number.
- Visual Technologies will confirm your conference with the other site and arrange a pre-conference test.

FAR-END VIDEO CONFERENCE SITES

We are affiliated with a number of public access videoconference room brokers, over 3000 locations worldwide. We can find a far-end room location for you, usually in the city of your choice, and probably less than 30-60 minutes drive in more remote locations. A search fee is commonly charged.

Call for information about off hour pricing.

In-House Pricing

Visual Technologies offers two rooms for your videoconference, our standard room for small group conferences, and a large room that will accommodate up to 30 people. Our flawless ISDN network connection and top-of-the-line PictureTel Concorde videoconference system allow for bandwidth connections of up to 384Kbps. A full compliment of audio-visual accessories is available in either room to help you communicate more clearly and guarantee the success of your meeting.

STANDARD ROOM

(8am to 6pm Weekdays)

18' square room allows table seating for 6, with peripheral seating for 4 additional people.

Standard Equipment: Two 32" monitors, main camera, and document camera

Hourly Rate.....\$175.00

LARGE ROOM

(8am to 6pm Weekdays)

A 22'x27' room allows seating 18 at tables, with 12 additional seats around the room periphery. Theater style seating for up to 30 people.

Standard Equipment: Two 32" monitors, main camera, and document camera.

Hourly Rate.....\$250.00

LARGE ROOM UPGRADE OPTION

50" viewing monitor.....\$150.00 per day

Dual 50" monitors\$275.00 per day

8' projected far-end image

w/ enhanced audio.....\$400.00 per day

TRANSMISSION CHARGES

(For Domestic conferences)

112/128Kbps data rate (one ISDN line)..... \$50.00 per hour

336/384Kbps data rate (three ISDN lines)... \$100.00 per hour

LABOR & TERMS

Operator/Technical Support \$35.00per hour

A VTC Technician will operate the video conference system for you, so you have absolutely no "hands-on" responsibility.

- Conferences canceled with less than 24 hours notice will be billed for 50% of the total charges.
- If testing becomes lengthy, extra charges may be incurred.

On-Site Pricing

Visual Technologies can take video conferencing "on the road". Portable video conference systems are commonplace, and VTC can set one up at your place of business or a public meeting facility of your choice. All we require is access to ISDN service, properly configured, available from your local phone company. Visual Technologies has provided video conference services at OnCenter, Sheraton University and Holiday Inn Liverpool Hotels, and Craftsman Inn in Syracuse, and at the Convention Center and the nearby Hyatt Hotel in Rochester.

VIDEO CONFERENCE SYSTEM WITH TECHNICIAN

Package is suitable for small group meetings. Polycom Viewstation 512 video conference system with single 27" monitor on skirted cart. Includes system setup and testing*.

Daily Rate (more than 4 hours)..... \$750.00

Half Day Rate (4 hours or less)..... \$550.00

Second monitor/cart add. \$50.00

* If testing becomes lengthy, extra charges may be incurred.

UPGRADE OPTIONS:

ON-SITE OPERATOR \$45.00 per hour

Technician on-site will operate the video conference system for you, so you have absolutely no "hands-on" responsibility.

50" TELEVISION MONITOR DISPLAY \$150.00

Recommended for video conferences of 10 to 30 people.

Dual 50" television monitors available at \$275.00

LCD DATA PROJECTOR DISPLAY \$250.00

or

HIGH BRIGHTNESS PROJECTOR \$350.00

Recommended for video conferences of more than 30 people or in areas with substantial ambient light. Both projector options include 8' tripod screen. Audio to house sound system where available.

DUAL-SPEAKER PORTABLE SOUND SYSTEM \$100.00

For large group video conferences where house sound systems are not available. Suitable for up to 100 people.

For Computer Rentals or Video Services please call our office to inquire.

VTC VIDEO CONFERENCING

At the 1964 World's Fair, the world saw the first sample of video conferencing, the AT&T Picturephone. Video conferencing today is commonplace, bringing efficiency and cost-savings to government, education, healthcare, and the business community. You may book time in our Polycom/PictureTel outfitted office video conference facilities, or rent equipment we will set up at a meeting site of your choice. Be one of those people who walk away from the video conferencing experience saying "I've got to do this again!" If you want to purchase a system and associated video display options, you can contact us, too. We sell Tandberg, Polycom, and PictureTel systems, with several major installations to our credit.

STATE OF THE ART VIDEO CONFERENCING

FROM CNY'S EXPERTS



VIDEO CONFERENCING SERVICES

- PictureTel Concorde 4500 Large Group System
- Polycom ViewStation Group System
- Save Travel Time
- Public Room Facilities Search Services
- On-Site Video Conference Rentals
- Multi-Point Bridging Services reserved
- Save Travel Expense
- Scan Converter Computer Connections
- Video Taping Capability
- Document Camera
- Complete Conference Connectivity Testing
- Reliable Verizon ISDN Network Connection
- Standard and Large Room Capacity



We Deliver
SUCCESS



**1620 Burnet Ave
Syracuse, New York 13206**

**Phone (315) 423-2000
Fax (315) 423-0004**

**www.visualtec.com
jlaronde@visualtec.com**



**Video Conferencing
Price List**

Sales • Rentals • Service • Production

1620 Burnet Avenue • Syracuse, NY 13206
 (315)423-2000 • (315)423-0004
www.visualtec.com • jlaronde@visualtec.com

Prices subject to change

October 2002